



NEXT-SEASON BOOKING & PAYMENT TERMS

WHY BOOK SO FAR IN ADVANCE?:

Quality landscape projects require careful planning and materials. Everyone who is already booked in for the current calendar year started designing, planning, and then reserved their current year calendar spot in the previous year. Booking early ensures:

- Your preferred timeline
- Material availability
- Thorough design process and timeline to complete every detail
- Ability to protect pricing structure with early booking deposits on materials
- Ample time to organize your finances and plan for your investment in your yard
- Time to learn about and price out all of the options available for your project
- Opportunity to work with an industry leader and innovator in the landscaping field

BOOKING & PAYMENT TERMS:

We're excited to help bring your landscape vision to life! Here's how our next-season booking process works:

1. INITIAL DESIGN FEE

- Design Fee (50% refundable as a build credit after you sign a build contract with Peregrine):
 - Front Yard Design: \$1,500 (\$750 Refundable Build Credit)
 - Back Yard Design: \$2,000 (\$1,000 Refundable Build Credit)
 - Full Property Design: \$3,000 (\$1,500 Refundable Build Credit)
 - Acreage & Estate Design: \$3,500+ (\$1,750+ Refundable Build Credit)

All Build Credits are only valid for Peregrine Design Packages and are applied to your Project Reservation Top-Up Payment Invoice.

2. PROJECT RESERVATION PAYMENT

- Project Reservation Fee (Refundable as per Cancellation Terms):
 - Reservation Fee can be initiated by the client at any time after the initial design proof wherein the client wants to reserve a next-season booking slot for a projected scope of work, timeframe, and estimated total value of landscaping as outlined in the design proofs or final design
 - 10% of estimated project value (Normally 25%)
 - Secures your spot in our next-season schedule
 - Protects against complete price volatility
 - Applied to initial material purchase orders as a deposit with vendors

BOOKING & PAYMENT TERMS CONTINUED:

3. PROJECT RESERVATION TOP-UP PAYMENT

- Due January 1, Of Next-Season:
 - Project Deposit Top-Up (15% of final project cost)
 - Applied to material purchase order deposit top-ups with vendors

4. MATERIALS DEPOSIT

- Due 1 Week Prior to Project Start:
 - 50% of Approved Project Quote
 - Applied To Final Amounts Due For All Materials and In-Build Operational Costs

5. CONSTRUCTION PAYMENT

- Due at ½ way point or alternate agreed upon construction phase of the Approved Construction Scope
 - 15% of Approved Project Quote
 - Applied to in-build operational costs and bulk material purchases

6. CHANGE ORDERS

- Change Order payment terms are determined in-build based on Change Order Scope and are payable as either:
 - 100% Due upon acceptance of Change Order Quote + applicable taxes

OR

- 100% Due with Final Payment and applied to Final Payment Balance + taxes
- If a Change Order reduces the total amounts left owing on the Final Payment below a value of \$0.00, the total amount below \$0.00 will be issued as a refund to the Client.

BOOKING & PAYMENT TERMS CONTINUED:

7. ARTISAN SERIES UPGRADES

- Artisan Series Upgrade costs are determined based upon the approved maximum cost per upgrade as agreed upon in the signed digital quote
- Artisan Series Upgrade costs are applied in full to the Initial Down Payment and due in full according to the terms of the Initial Down Payment minus Taxes which are applied to the Final Payment
- Artisan Series Upgrade payments are held in a designated “Artisan Reserve Fund” that holds all Artisan Series Upgrade payments in trust as a lump sum
- Artisan Series Upgrades are funded by Peregrine via the Artisan Reserve Fund up to and not exceeding the maximum amount allocated per Artisan Reserve Upgrade
- Any upgrade costs exceeding the maximum allocated amount per Artisan Reserve Upgrade are the responsibility of Peregrine unless additional upgrade costs beyond the maximum allocated amounts per Artisan Series Upgrade are pre-approved by the Client
- Any amounts left in or not utilized from the Artisan Reserve Fund are applied to the Final Payment as a credit or refunded to the client if the Final Payment is lesser than the total of the remaining amounts in the Artisan Reserve Fund

8. FINAL PAYMENT

- Due Upon Project Completion and Client Sign-Off
 - 10% of Approved Project Quote and taxes for entirety of Approved Project Quote, taxes for the Change Order(s) if not paid in full at time of acceptance, and taxes on the total of the amounts utilized from the Artisan Reserve Fund
 - Applied to final costs

PAYMENT QUESTIONS

Q: Is financing available?

A: Yes, we offer various financing options through our partners

Q: What payment methods are accepted?

A: credit card, bank transfer, e-transfer, cheque

BOOKING & PAYMENT TERMS CONTINUED:

9. SCHEDULING PROCESS

Our team carefully coordinates Next-Season project scheduling based on:

- Client's preferred calendar spot
- Location
- Construction timeline
- Work types
- Site accessibility

Your specific Next-Season timeframe (early/mid/late season) will be confirmed based on these factors.

The In-Season final schedule date is further locked in to the exact date based on:

- Client's preferred calendar spot
- Location
- Construction timeline
- Work types
- Site accessibility

Your specific timeframe (early/mid/late season and month/week/day) will be confirmed based on these factors.

SCHEDULING QUESTIONS

Q: Can I request a specific month?

A: Yes, we'll do our best to accommodate your preferred timeline for the Next-Season. Then your final locked-in In-Season build date will be further accommodated as best we can based on your preferred timeline.



NEXT-SEASON BOOKING & PAYMENT TERMS

PROJECT PROTECTION POLICIES

1. CANCELLATION TERMS

Client-Initiated Cancellation:

- Within 14 days of signing quote/build contract:
 - Full refund minus \$250 administrative fee and minus Design Fees and Design Build Credit
- After design completion but before Jan 1, of Next-Season:
 - Design fee and Design Build Credit is non-refundable
 - 50% of Project Reservation Payment and Project Reservation Top-Up Payment returned
- After Jan 1, of Next-Season:
 - All fees from either the Design Fee, Design Build Credit, Project Reservation Payment, Project Reservation Top-Up Payment, Materials Deposit, Construction Payment, Final Payment, and Change Orders are non-refundable
- Notes on after any material ordering:
 - Client responsible for non-returnable materials and restocking fees as determined by vendors

Contractor-Initiated Cancellation:

- Before Jan 1, of Next-Season:
 - Full refund of Project Reservation Payment
- After Jan 1, of Next-Season:
 - Full refund of all deposits received
- Within 7 days of Materials Deposit
 - Design Fee and Design Build Credit is Non-Refundable. Initial Down Payment is Non-Refundable. Materials Deposit is fully refundable less re-stocking fees (as determined by each vendor).
- After 7 days of Materials Deposit and all payments thereafter (Construction Payment, Final Payment, Change Orders)
 - Peregrine Waives the right to cancel the contract and all agreed upon work is to be completed by Peregrine and paid In full by the Client

PROJECT PROTECTION POLICIES CONTINUED:

2. PAYMENT PROTECTION

- Initial Design Fee becomes non-refundable once design work begins excluding Design Build Credits being applied to the Initial Down Payment as outlined in the Payment Terms & Cancellation Terms
- Project Reservation Payment (15%) is refundable according to Payment Terms & Cancellation Terms
- Project Reservation Top-Up Payment (10%) is refundable according to Payment Terms & Cancellation Terms
- Materials Deposit (50%) is refundable according to Payment Terms & Cancellation Terms
- Construction Payment (15%) is non-refundable as per Payment Terms & Cancellation Terms
- Final payment (10%) and Taxes collected only upon project completion. Non-Refundable as per Payment Terms & Cancellation Terms
- Change Orders are non-refundable according to Payment Terms & Cancellation Terms

3. PRICE ADJUSTMENT POLICY

Our commitment to transparency means we will:

- Base initial quote pricing on current season material costs
- Adjust final costs only if:
 - Material prices increase beyond 5% from original quote
 - Significant changes occur in fuel surcharges/delivery fees
 - Product discontinuation requires alternatives

Client Rights:

- Accept price adjustments with documentation
- Modify project scope to maintain budget
- Cancel project if increase exceeds 15% (subject to cancellation terms)

PROJECT PROTECTION POLICIES CONTINUED:

4. WEATHER CONSIDERATIONS

We reserve the right to adjust schedules due to:

- Unsuitable ground conditions
- Extreme weather events
- Extended periods of inclement weather

Schedule changes will be communicated with minimum 48-hour notice where possible.

For questions about our booking process or policies and our contact information:

Email: info@peregrinelandscape.com

Phone: 306-518-7561

Website: www.PeregrineLandscape.com

11 REASONS TO BE CONFIDENT IN THE QUALITY OF YOUR PROJECT:

- Certified in Sustainable Landscape Design with Masters Designation
- Saskatchewan's only certified Techo-Bloc Pro Hardscape Contractor
- Saskatchewan's only Certified Aquascape Contractor
- Regina's only Belgard Master Craftsman Hardscape Installer
- CMHA Certified Paver Installer
- ICPI Certified Paver Installer
- AB Certified Retaining Wall Construction
- Regina's only CID Certified Irrigation Designer
- In-Lite Master of Lighting Design Certification
- Masters Certificate in Organic Horticulture
- Member of The Saskatchewan Landscape Association & Canadian Nursery Landscape Association